

## THE MANY BENEFITS OF

# TELEMEDICINE

TODAY'S TELEMEDICINE TECHNOLOGY CAN BE UTILIZED BEYOND THE TRADITIONAL VIDEO CONSULTATION BETWEEN PHYSICIAN AND PATIENT.



## TELEMEDICINE TECHNOLOGY EXPANDS



Treat and monitor patients with chronic conditions



Connect rural communities with healthcare experts



Record and broadcast procedures or educational courses



Remotely monitor ICUs



Communicate with younger generations of patients



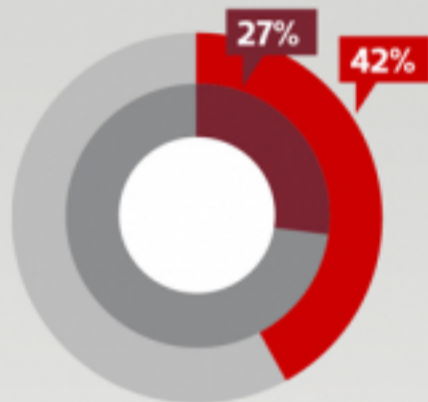
Outsource consults for radiology, specialized care and more



Create virtual medical centers

27% OF PHYSICIAN OFFICES AND 42% OF HOSPITALS ALREADY HAVE TELEMEDICINE CAPABILITIES.

SOURCE: "MOST WIRED 2011" SURVEY, HOSPITALS AND HEALTH NETWORKS



### MARKET TRENDS FOR TELEMEDICINE

1. A SHIFT AWAY FROM REIMBURSEMENT MODELS
2. TELEMEDICINE AS A STANDARD OF CARE
3. EMERGENCE OF REMOTE CLINICAL ENTERPRISES
4. THE RISE OF VIRTUAL MEDICAL CENTERS
5. mHEALTH
6. PROGRAMS VS. NETWORKS
7. MULTI-NATIONALIZATION

SOURCE: HEALTHCAREITNEWS.COM

ACCORDING TO RESEARCH FROM FROST & SULLIVAN, IT IS ESTIMATED THAT THE NUMBER OF PATIENTS WORLDWIDE USING TELEHEALTH WILL MORE THAN

# DOUBLE

BETWEEN NOW AND 2016


SOURCE: EXCALIBURMED.COM BLOG

"TELEMEDICINE IS A TIME-SAVER AND A MONEY-SAVER. THE TECHNOLOGY HAS BEEN A SIGNIFICANT WORKFORCE EXTENDER FOR US. AND I'M REALLY PROUD OF HOW TELEMEDICINE HAS DEMONSTRABLY MADE A DIFFERENCE IN A LOT OF PATIENTS' LIVES."

JAMES A. BURKETT, JR., DIRECTOR, TECHNOLOGY SUPPORT, AVERA HEALTH

STAY ON TOP OF WEEKLY I.T. TRENDS SHAPING THE U.S. HEALTHCARE INDUSTRY.

 [CDW.com/view](http://CDW.com/view)

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 **PEOPLE WHO GET IT**  
HEALTHCARE